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## BEE WARE ANNOUNCES THE APPOINTMENT OF MALCOLM SKINNER TO THE POST OF INTERNATIONAL MARKETING DIRECTOR

Web application security specialist Bee Ware is implementing an international expansion strategy with major investment in the UK. The first stage of this program is the appointment of security industry veteran Malcolm Skinner as Bee Ware's International Marketing Director.

With almost 20 years of industry expertise, Malcolm Skinner is a seasoned technology professional and has spent the last twelve years specifically in the field of Information Security.



He recently joined Bee Ware with the remit of bringing Europe's leading web application security provider to the public consciousness in the UK and Benelux.

He commented: "These are exciting times for Bee Ware. We have a very strong reputation in web application and delivery assurance services based on a track record of technical innovation and security expertise. As the industry moves towards a more considered view of risk management and web enabled delivery services, Bee Ware is well placed to replicate its French success throughout the European market and beyond, through a combination of aggressive growth strategies and continuous investment in advanced web based technologies."

Before joining Bee Ware, Malcolm was the Head of Press and Analyst Relations for EMEA at Cybertrust with the task of raising Cybertrust's brand profile through the promotion of the business benefits that managed security services and PKI brings to Global 2000 organisations.

Prior to his position at Cybertrust, Malcolm held various senior marketing and product management roles with leading edge security vendors and was part of the original European management team that launched AXENT Technologies in 1994.

## ABOUT BEE WARE

Bee Ware is the leading provider of secure web enabled delivery solutions. Built to Open Standards, Bee Ware's award-winning product lines ensure security, high performance and business continuity for the world's most demanding organisations.