

PRESS RELEASE

18.05.2011



Trio of new senior appointees for Bee Ware

Paris, May 18th 2011 - Bee Ware, the provider of secure Web application delivery, announces three new appointments to its global management team.

Olivier AROUS has been appointed Marketing Director



Olivier will take the lead in Marketing and Business Development, focusing on promotional operations, product strategy and innovative marketing campaigns to raise the profile of Bee Ware within the French and international Web application security industry. As part of the management team Olivier is a member of the Executive Committee and heads the marketing team.

Previously Automation Project Manager at TETRA PAK Processing, Olivier moved after three years to GEMPLUS where he managed a team of six people as Customization Project Manager. Between 2000 and 2006 he went from directing Product Marketing & Business Development to Europe Telecom Marketing at RENESAS TECHNOLOGY. Prior to joining ARKOON Network Security at the end of 2008, Olivier was Director of Marketing and Business Development at CRYPTOLOG INTERNATIONAL. Olivier Arous qualified with an MBA degree from HEC and also holds an engineering degree from Lille.

Sébastien TALHA has been appointed Sales Director



Armed with extensive experience in driving business and with recognized expertise in the international IT security market, Sébastien will focus on determining Bee Ware's sales strategy and developing the company's marketshare. His strong professional experience will be complemented by the support of the Bee Ware sales team who will provide insights into the specifics of the company's offering. Sébastien is also part of the Executive Committee.

With more than 15 years of experience to his credit, Sébastien has gained a wealth of knowledge of the IT industry and has a particularly strong sales background. He has worked for leading companies such as RISC TECHNOLOGY and NETWORK ASSOCIATES and was Channel Account Manager and North Africa Country Manager at MCAFEE. More recently, he assumed the role of Security Consultant at VERIZON BUSINESS. Sébastien Talha holds a graduate degree from Paris Sorbonne.

PRESS RELEASE

18.05.2011



2/2



Guillaume LESAIN has been appointed CFO

With the benefit of 15 years of experience in both finance and general management at a senior level within the IT industry, Guillaume is set to play a key role within Bee Ware by taking overall responsibility for all aspects of the company's finance function. He will consequently take leadership of operational, corporate and business line finance. As part of the new senior management at Bee Ware, Guillaume is also a member of the Executive Committee.

As a specialist in corporate expansion, mergers and acquisitions, Guillaume has strongly contributed to various large-scale financial operations, including the acquisition of CRISTON by NUMARA SOFTWARE. For a duration of six years he was also Investment Manager at SEVENTURE PARTNERS. His latest role has been that of Corporate Secretary for OMNIKLES, a RFP management SaaS company.

About Bee Ware:

Bee Ware, the European leader in secure Web application delivery solutions, assures comprehensive business-smart protection for all organizations. With Bee Ware's integrated solution i-Suite companies have access to a web application firewall, access control, Web Single Sign On, traffic monitoring and application assessment as well as centralized management which make significant cost reduction and high-performance a reality. i-Suite scales to meet the requirements of appliance-based, Software as a Service or virtual machine deployment and adapts to all IT infrastructures.

Bee Ware was founded in 2002 and its European presence is primarily shared among industry, healthcare, finance and public services.

Bee Ware

10 rue du Lieutenant Parayre

Espace Wagner, Bât E

13858 AIX-EN-PROVENCE cédex 3

Tel. : +33 (0)4 86 68 51 70 - Fax : +33 (0)4 42 38 28 62

www.bee-ware.net