

DELIVERING CONFIDENCE
IN WEB APPLICATIONS



Today's Business Challenges

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The business environment has changed rapidly over the past two years. In a world in which connectivity accelerates the rate of change and creates new demands for business agility, there is an increasing requirement for IT to deliver more value.

As the dependence on IT continues to grow, so does the realisation of how much sensitive or critical information is held within IT environments. Today, organisations must allow access to these resources while protecting valuable assets and ensuring customers' privacy. However, failing to get the balance right is proving to be a costly business issue.

The ability to monitor, analyse and act on events will prove imperative for agile organisations that operate in a world where differentiation and competitive advantage are often transient and momentary. Likewise, in a world in which speed is critical to detecting and repelling threats, secure web enabled delivery will prove to be a key component for organisations looking for a secure platform off of which they can respond to the new market dynamics.



Changing Threatscape

The rapid development of new web-enabled technologies, remote access and mobile communications has left users at all levels of the corporate structure demanding increased access to greater amounts of information from variable locations. This unprecedented level of accessibility is being leveraged to facilitate dynamic business models that support new channels to market and enable to access internal corporate information and legacy applications.

Increasing Regulatory Frameworks

In Europe, the EU directives on data protection are forcing organisations to reassess their management of information. Across the globe security and compliance projects such as Basel II and Sarbanes-Oxley are focusing the attention of IT and finance departments on operational risk. And going forward across all vertical industries the Payment Card Industry (PCI) Data Security Standard is mandating new benchmarks in application security. There are two needs that arise from this growing raft of regulations: first, the need for advice and technology to understand and respond to the regulations, and second the need for organisations to demonstrate their compliance.

Dynamic, Trusted IT Delivery Services

A fundamental requirement of IT is to support changing business models, shifting towards more open, flexible and collaborative models - reducing costs, enhancing adaptability and creating new business opportunities.

Performance, availability and security are equally important components of the equation that underpins confidence, and therefore trust, in the new web services and web application delivery today. Each should not be looked at in isolation to achieve the desired delivery level for organisations.



“Continuous availability of the application and high level security were the key requirements for KBC Securities. In addition to that we needed a solution which was adaptive to the new threat climate and therefore future proof. Security and the level of confidence it gives our customers is a primary differentiator for us and Bee Ware helps us deliver on that”
Kris De Nul, KBC Securities

A Proven Approach to Secure Web Enabled Delivery

We address these new challenges with the concept of Secure Web Enabled Delivery, a model that provides the platform for organisations to safely adapt to the new market requirements and remain agile. It is a model which gives measurable results in its ability to manage risk of information assets through understanding the business problem.

Bee Ware’s unique appliance-based model simplifies the task of building and maintaining a secure delivery architecture that meets the needs of web enabled organisations. Our appliances deliver cast-iron security and superior performance for organisations who want a platform to meet the challenges of agility, performance and security.



Web Enabled Delivery Services

Performance capabilities such as transactions per second, throughput, and uptime for application delivery products are all vital for on-line organisations. The increasing use of web services, whether external or internal, is transforming the landscape for these products.

Our secure web services technology enables open, flexible, and adaptable systems. But with this openness comes increased risk. Bee Ware’s products ensure that the web service based integration process is secure at all points of the enterprise, from front-end gateways to back-end applications and that all company assets are protected.

Bee Ware technology is proven, with thousands of web applications delivered and secured worldwide.

Delivery Driven Access Control

Bee Ware solutions provide comprehensive, proactive application level protection from security breaches that conventional firewalls and other types of security devices cannot detect or prevent. By focusing on data and traffic classification, our innovative technology is able to secure and accelerate the delivery of new and existing services from IT resources.

Compliance and IT Risk Management

As the premier solution in the application security domain, an integral part of any regulatory requirement, Bee Ware’s technology represents a fundamental advance in data and data flow management. Coupled with the built-in reporting capabilities and open interfaces to enterprise type management ‘dashboards’ Bee Ware presents a compelling model to meet compliance requirements.

About Bee Ware

Bee Ware is the leading provider of appliance based secure web enabled delivery solutions. Our customers use i-Watch to monitor web traffic, i-Sentry to protect web applications and web services from known and unknown attacks, i-Boost to accelerate web performance and i-Trust to enable simplified web single sign on. Built to Open Standards, Bee Ware's award-winning products ensure security, high performance and business continuity for the world's most demanding organisations.

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