



Press Release,

## **Bee Ware announces its acquisition of Axiliance**

**Bee Ware, creator of Intelliwall  
(the Web Application Firewall that is based on neural intelligence)  
has acquired Axiliance, a major player in application security  
(recognised on the European market for its product, RealSentry).**

Aix-en-Provence, 29th September 2005 – This acquisition, which comes less than six months after Sofinnova Partners became shareholder in Bee Ware, consolidates the aim of becoming one of the principle players in the application security market in France, and throughout Europe.

### **Commercial dynamics turned towards Europe**

After opening its office in Brussels, in Autumn 2004, and then its office in London, in September 2005, Bee Ware consolidates its expansion within Europe, underlined by the presence of Axiliance in Benelux and in Switzerland.

*“The acquisition of Axiliance enables us to seat our presence resolutely in that part of Europe consisting of France, Benelux and Switzerland. But equally to foresee a future evolution and growth in the other European regions, of which our recent implantation in London constitutes the first step”,* **Christophe Guyard**, President of Bee Ware, declared to us.

### **The alliance of complementary technologies**

From the technical point of view, Axiliance and Bee Ware products are very complementary. Bee Ware developed its Intelliwall product on a highly innovative technical base, the **behaviour-analysis engine, ICX**, and a **level-II performance-orientated platform**. Meanwhile, Axiliance achieved its success with its Real Sentry product, which is a modular **Application Gateway** based on Reverse-Proxy technology, surrounded by an ensemble of optimisation and security functions.

The merger of these products makes the successful ICX technology of Intelliwall available on different platforms, therefore responding to the diversity of client architectures in the market-place. Equally, it brings new security and optimisation functionality to the Bee Ware product performance, such as SSL acceleration, cache, compression, URL rewriting...

Overall, the acquisition of Axiliance allows Bee Ware to add the major component, of **single authentication**, to its Web security range.

The **Web Single Sign On (SSO)**, from the Axiliance product, brings one easy, economic and concrete solution to the problem of **unique authentication**, compatible with all the authentication schemes that are

supported on the web, and which do not entail modifying the applications, adding agents, or modifying user-account databases.

The purchase of Axiliance by Bee Ware is more than justified by the way that their two products are so beautifully complementary.

*“The combined product range of Bee Ware and Axiliance, today, represents the most complete application security offer on the market. Performance optimisation, SSL acceleration, transaction security and centralised authentication are therefore found integrated in one innovative technology and intelligence, with the property of allying power, ease of implementation and exploitation”,* affirms **Pascal Gouache**, founder of Axiliance and new Director for Bee Ware’s southern Europe operations.

## **About BEE WARE**

Bee Ware is the leading provider of Web Application Intelligent Security solutions based on the Intelliwall Product Suite that protects any Web Applications from identified and zero-day attacks.

Founded in 2003 by a team of senior experts from Qualys & Check Point, they gather a strong vision and experience in attack-methodology and application awareness. They share a pragmatic approach for security, to design easy-to-use and seamless security solutions that provide maximum security without network constraints or application modifications.

Bee Ware is backed by Sofinnova, one of Europe’s largest Venture Capital Risk companies.

Bee Ware Customers are Fortune 1000 companies, Financial Institutions or Web Hosting companies that need to secure their mission critical applications.

## **About Axiliance**

Axiliance is a French company, created in 2001, and specialised in Web Security Applications in Internet, Intranet and Extranet environments. Its Web Application Firewall, RealSentry™, is available as an application, and represents the ideal response to the new constraints for security and performance on the Web.

The Web Single Sign On solution completes this product range, and responds, therefore, to the three problem sisters: Performance, Security and Authentication.

The Axiliance R&D programme is supported by ANVAR (Agence française de l’innovation), and obtained the FCPI award “entreprise innovante” (innovative company, 2002).

Distributed via a chain of partners who are specialised in application security, the Axiliance product is available in France, Switzerland and Benelux via a network of specialist agencies.