



Bee Ware and Telindus Form Strategic Partnership to Address Growing Demand for Web Application Security

Network security coming under control as attention moves to the Application Delivery Layer

London, UK October 26 - Bee Ware, a leader in secure web enabled delivery solutions and Telindus, one of Europe's largest IT service providers announced today a formal strategic partnership. With this agreement, Telindus will offer Bee Ware's appliance based web application security products as part of their Managed Security Services and system integration projects. The companies formed a partnership in response to Telindus customers' requests for security solutions that covered not just network based threats but also the growing problem of targeted attacks at the application layer.

Recent security indicators have highlighted the accelerating problem of application based attacks such as SQL injection, Cross-Site Scripting and PHP include – which are now the three biggest security threats and account for 45% of today's attacks. More than this, because they are targeted and access critical data, these attacks are causing organisations greater financial and operational damage.

Bart Geeraerts, Cluster Manager Business Innovation Security of Telindus, said "We have recognized a growth in the problem of application level security over the past 12 months and have responded accordingly to best serve our clients demands. After a thorough evaluation of the competitive landscape and laboratory benchmarking we chose Bee Ware who scored highest on the criteria of attack detection, ease of use and management capabilities. We believe that with their advanced technology Bee Ware provide the best fit to complement our integration and managed service skills."

"As threats such as viruses, spam, phishing, and spyware come under control, attention is increasingly being paid to the new threatscape – that of lower profile but more dangerous, application level attacks." said Stephan Mesguich, VP International Sales and Marketing at Bee Ware. "We are honoured to be chosen by Telindus as their preferred partner for web application security. Telindus clients will now not only benefit from the integration and service skills already available from Telindus but will also benefit from Bee Ware's ground breaking appliances using ICX™ technology, which forms the foundation of all of our products to provide proactive web application delivery protection."

Bee Ware's ICX includes proven negative and positive security model technology, transparent behaviour based Neural Network attack detection, Automated Process Detection and Web Services protection mechanisms. All security technology can be applied on any part of the application via an intuitive web interface, guaranteeing a truly false positive free operation to ensure business continuity.



About Bee Ware

Bee Ware is the leading provider of secure web enabled delivery solutions. Built to Open Standards, Bee Ware's award-winning appliance based solutions ensure security, high performance and business continuity for the world's most demanding organisations. Headquartered in Aix-en-Provence, France, Bee Ware has operations throughout Europe. For more information visit, www.Bee-Ware.net

About Telindus

Telindus is a group of companies offering ICT Solutions and Services. Telindus serves business and public market needs as a solution and sourcing partner, delivering secured converged networking, and secured systems & applications underpinned by management and support services.

With over 36 years experience in ICT, Telindus is investing considerably in expertise to service modern IT and telecommunications infrastructures throughout their life cycle. Telindus' enviable track record and longstanding partnerships with leading equipment suppliers offers a safe route for enterprises, telecom operators and government bodies looking to deploy long-lasting ICT solutions.

In January 2006, Telindus joined the Belgacom Group to become the IT Services Branch of a new business leader in the market. **Belgacom SA/NV** [Euronext Brussels:BELG] is the leading telecommunications company in Belgium and a market leader in a number of areas, including retail and wholesale fixed-line telephony services, mobile communications services, broadband data and Internet services. Together, Belgacom and Telindus are building a Belgian champion in the European IT landscape, presenting the market a unique offering, uniting Connectivity and IT Services. www.belgacom.be

Telindus posted a turnover of EUR 618 million in 2005. With a highly skilled international team of 2,750 employees, Telindus is present in 14 countries in Western Europe, Hungary, China and Thailand. Telindus is headquartered in Belgium. www.telindus.com

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